

# MAY 2023 PRESS RELEASE

#### NEO AIR CHARTER and e-CARGOWARE join hands for a cutting-edge collaboration.



Neo air charter selects FR8Manage reservation platform from e-CARGOWARE Limited to digitize their sales & reservation process.



#### London / UK - May 2023 press release:

e-Cargoware Limited - a leading provider of innovative software solutions for the air cargo industry, is thrilled to announce successful partnership with Neo Air Charter Headquarter in Rüesselshiem Germany. NEO AIR has chosen FR8Manage reservation platform, to transform their Global operations of sales and reservation processes.

### Mr. Sascha Nauck, NEO Air Charter GmbH





The decision to partner with e-CARGOWARE was driven by their industry expertise, comprehensive feature set, and commitment to delivering tailored solutions that meet the unique requirements of Neo Air charter's operations across various regions. With the adoption of this cutting-edge software - FR8Manage reservation, we believe to achieve increased operational efficiency, improved cargo tracking, and enhanced customer satisfaction on a global scale.

FR8Manage reservation platform is quick and easy-to-use software. It's has helped us go live within a very limited time frame.

# About NEO AIR CHARTER

NEO Air Charter GmbH is a wholly-owned subsidiary of NEO Air Group GmbHNEOAirCharter GmbH is an Air Charter Broker and does not own, maintain or operate aircrafts. NEO Air Charter GmbH, as agent for its clients, arranges flights on aircrafts operated by air carriers or aircraft operators. These air carriers/operators have operational control of the aircraft at all times.



Amit Singh Director



"We are delighted to have been given the endorsement and trust from a company like Neo air charter - an experienced air charter broking company that deliver an exceptional level of customized service designed to meet their customer's unique needs and exceed their expectations. Our FR8Manage – Reservation application is a stable, flexible, and easy-to-use application. FR8Manage – Reservation ticks all the boxes needed for digitalization of sales & reservation process as GSA/GSSA services becomes more complex and intensive."

e-CARGOWARE



# **CPO of e-CARGOWARE, Pradip Khatua commented**

"Our mission is to redefine the air cargo system landscape by introducing innovative products that transform the way different air cargo stakeholders do business across globally. We envision a future where efficiency, security, and sustainability are seam-lessly integrated into every aspect of air cargo operations, providing immense value to our customers and driving the industry forward.

# Pradip Khatua CPO

We are committed to revolutionizing the air cargo system by leveraging emerging technologies such as artificial intelligence, ML, blockchain, and automation. By harnessing the power of these transformative tools, the company aims to streamline processes, optimize operational efficiency, and enhance the overall reliability of air cargo transportation."

### About e-CARGOWARE

e-CARGOWARE is a software company founded by Arun Singh and Ramesh Darbha with the foresight to provide an easy to use, cost-effective logistics solutions wholly based on cloud technology. With a worldwide customer base, this SaaS platform helps Airlines, GSAs, GSSA, GHAs, couriers and freight forwarders to effectively manage their cargo business from booking through to revenue accounting and beyond. The company's vision is to be on the cutting edge of technology and develop services which entail the usage of Artificial Intelligence and Machine Learning features.

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